# Capital Strategy Report 2020/21

#### Introduction

This capital strategy gives a high-level overview of how capital expenditure, capital financing and treasury management activity contribute to the provision of local public services along with an overview of how associated risk is managed and the implications for future financial sustainability. It has been written in an accessible style to enhance stakeholders' understanding of these sometimes technical areas.

As well as detailing the approved capital programme, the document also sets out the Councils ambitions over the medium to longer term.

The basic elements of the Strategy therefore include:

- A direct relationship to the Community Plan;
- An investment programme expressed over the medium to long term;
- A framework that prioritises the use of capital resources;
- A consideration of the need to pursue external financing (grants, contributions etc), which
  reconcile external funding opportunities with the Council's priorities and organisational
  objectives, so that it is the achievement of the latter that directs effort to secure the former; and
- A direct relationship with the Treasury Management Policy and Strategy, and the limitations on activity through the treasury management Prudential Indicators.

This document is intended for the use by all stakeholders to show how the Council makes decisions on capital investment:

- for the Policy and Finance Committee and Council to decide on capital investment policy within the overall context of investment need/opportunity and affordability;
- for Councillors to provide an understanding of the need for capital investment and help them scrutinise policy and management;
- for Officers to provide an understanding of the Council's capital investment priorities, to assist them in bidding for capital resources, and to confirm their role in the capital project management and monitoring arrangements;
- for taxpayers to demonstrate how the Council seeks to prudently manage capital resources and look after its assets; and
- for partners to share with them our Vision and help to co-ordinate and seek further opportunities for joint ventures.

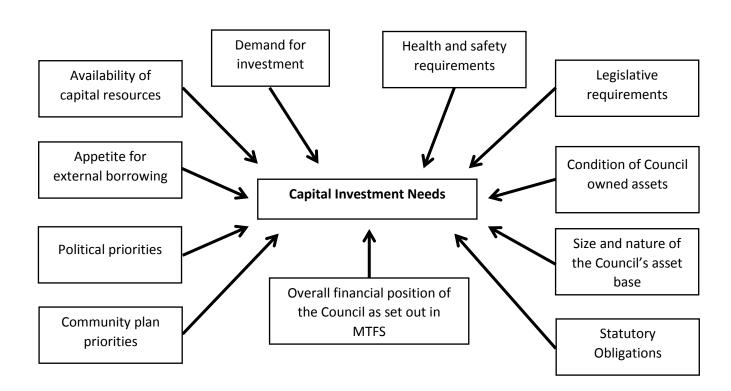
#### **CAPITAL INVESTMENT PRIORITIES**

The aim of the Council is to make a sustainable improvement to the long-term quality of life of our residents. The Community Plan 2019-2023 sets out the vision for Newark and Sherwood. This Vision is intended to be external facing and clearly indicates the Council's ambition for the district and the people within.

Underpinning the Council's contribution to the Community Plan vision are eleven Corporate Objectives. These are:

- Improve the cleanliness and appearance of the local environment;
- Reduce crime and anti-social behaviour, and increase feelings of safety in our communities;
- Improve transport infrastructure to reduce congestion and facilitate growth;
- Accelerate the supply of new homes including associated facilities;
- Increase visits to the District and the use of visitor attractions by local residents;
- Protect, promote and enhance the district's natural environment;
- Enhance and sustain Town Centres;
- Reduce levels of deprivation in target areas and remove barriers to social mobility across the district;
- Improve the health and wellbeing of local residents, with a particular focus on narrowing the gap in healthy life expectancy and other health outcomes;
- Increase participation with the Council and within local communities; and
- Generate more income, improve value for money and increase residents' satisfaction with the Council.

Where the objectives are updated the relevant approved objectives are relevant for that financial year. While the aim of the Council for its capital investment is in line with the Community Plan the capital need is influenced by a number of other factors both internal and external to the Council. The diagram below identifies a number of these:



# **Capital Expenditure and Financing**

Capital expenditure is where the Council spends money on assets, such as property or vehicles, that will be used for more than one year. In local government this includes spending on assets owned by other bodies, and loans and grants to other bodies enabling them to buy assets. The Council has some limited discretion on what counts as capital expenditure, for example assets costing below £15,000 are not capitalised and are charged to revenue in year.

For details of the Council's policy on capitalisation, see: Accounting Policy 1.17 under note 1 of the Councils Statement of Accounts.

In 2020/21, the Council is planning capital expenditure of £51.4m as summarised below:

Prudential Indicator: Estimates of Capital Expenditure in £'000

	2018/19 actual	2019/20 forecast	2020/21 budget	2021/22 budget	2022/23 budget
General Fund services	9,774	9,329	16,167	5,803	3,666
Council housing (HRA)	15,247	15,974	23,909	15,314	12,166
Capital investments	0	5,650	13,060	0	0
TOTAL	25,021	30,953	53,136	21,117	15,832

The General Fund Capital Programme with a proposed budget for 2020/21 of £29.2m. Of this amount, expenditure on the Council's non-housing assets totals £15.4m, and £0.7m will provide Disabled Facilities Grants to a number of private dwellings during the year. Also during 2020/21 the Council also plans to incur £13.1m of capital expenditure on investments.

The Housing Revenue Account (HRA) is a ring-fenced account which ensures that council housing does not subsidise, or is itself subsidised, by other local services. HRA capital expenditure is therefore recorded separately, and has a proposed budget for 2020/21 of £23.9m, which supports the maintenance of the Councils circa 5,400 council houses.

**Governance**: During early September a 'Capital Bid Request Form' is sent to all business managers and directors. All bids are required to be authorised by the relevant director and then collated by the Capital Finance team, each bid is required to include all the financing costs (which can be nil if the project is fully externally financed) in order to assess the viability of each scheme against the available resources.

Senior Leadership Team appraises all the bids based on a comparison of service priorities against financing costs, criteria can be found at **Appendix E**. Based on this assessment a final Capital Programme report will be prepared for submission to Policy and Finance Committee in December before final approval by Council.

Full details of the 'Capital Bid Request Form' and the prioritisation criteria can be found at **Appendix E**.

All capital expenditure must be financed, either from external sources (government grants and other contributions), the Council's own resources (revenue, reserves and capital receipts) or debt (borrowing, leasing and Private Finance Initiative). The planned financing of the above expenditure is as follows:

Capital financing in £'000

	2018/19 actual	2019/20 forecast	2020/21 budget	2021/22 budget	2022/23 budget
<u>External sources</u>					
Capital Grants	3,220	6,245	5,086	3,148	700
Other Contributions	5,210	408	4,117	0	0
Own resources					
Capital Receipts	2,000	4,603	5,297	2,572	1,422
Revenue/ Major Repairs Reserve	2,958	14,339	14,899	5,725	4,392
<u>Debt</u>					
Borrowing	11,633	5,358	23,737	9,672	9,318
Leasing	0	0	0	0	0
TOTAL	25,021	30,953	53,136	21,117	15,832

Debt is only a temporary source of finance, since loans and leases must be repaid, and this is therefore replaced over time by other financing, usually from revenue which is known as Minimum Revenue Provision (MRP) within the General Fund account and is mandated by an MRP Statement. As the HRA account is self-financing there is no concept of an MRP charge just actual debt loan repayments as they mature. Alternatively, proceeds from selling capital assets (known as capital receipts) may be used to replace debt finance. The forecast General Fund MRP charge and the HRA actual debt loan repayments are below:

# Replacement of debt finance in £'000

	2018/19 actual	2019/20 forecast	2020/21 budget	2021/22 budget	2022/23 budget
General Fund - MRP	492	1,170	1,204	2,621	737
HRA - Debt Repayment	1,020	2,024	4,026	3,029	6,531

➤ The Council's full General Fund Minimum Revenue Provision statement is available here at **Appendix C**.

The Council's cumulative outstanding amount of debt finance is measured by the capital financing requirement (CFR). This increases with new debt-financed capital expenditure and reduces with

MRP and loan debt repayments and capital receipts used to replace debt. The CFR is expected to increase by £22.1m during 2020/21. Based on the above figures for expenditure and financing, the Council's estimated CFR is as follows:

Prudential Indicator: Estimates of Capital Financing Requirement in £'000

	31.3.2019 actual	31.3.2020 forecast	31.3.2021 budget	31.3.2022 budget	31.3.2023 budget
General Fund services	24,815	25,501	35,109	47,967	50,195
Council housing (HRA)	105,006	104,834	108,323	112,547	112,369
Capital investments	0	1,650	13,060	0	0
TOTAL CFR	129,821	131,985	156,492	160,514	162,564

**Asset management:** The overriding objective of asset management within the council is to achieve a corporate portfolio of property assets that is appropriate, fit for purpose and affordable. The council's property portfolio consists of operational property and property held for specific community or regeneration purposes. The council has specific reasons for owning and retaining property:

- Operational purposes e.g. assets that support core business and service delivery e.g. office buildings.
- Parks, playgrounds and open spaces.
- Regeneration, enabling strategic place shaping and economic growth.

Asset management is an important part of the council's business management arrangements and is crucial to the delivery of efficient and effective services, the ongoing management and maintenance of capital assets will be considered as part of the strategy. The asset management planning includes an objective to optimise the council's land and property portfolio through proactive estate management and effective corporate arrangements for the acquisition and disposal of land and property assets.

Asset disposal: The Council will continue to realise the value of any properties that have been declared surplus to requirements in a timely manner, having regard to the prevailing market conditions in order to maximise the sale proceeds, known as capital receipts, which can then be spent on new assets or repay debt. The Council is currently also permitted to spend capital receipts on service transformation projects until 2021/22. Repayments of capital grants, loans and investments also generate capital receipts.

The Council's Flexible Use of Capital Receipts Policy is available here at Appendix D.

#### **Treasury Management**

Treasury management is concerned with keeping sufficient but not excessive cash available to meet the Council's spending needs, while managing the risks involved. Surplus cash is invested until required, while a shortage of cash will be met by borrowing, to avoid excessive credit balances or overdrafts in the bank current account. The Council is typically cash rich in the short-term as revenue income is received before it is spent, but cash poor in the long-term as capital expenditure is incurred before being financed. The revenue cash surpluses are offset against capital cash shortfalls to reduce overall borrowing.

Due to decisions taken in the past, the Council at 31<sup>st</sup> December had £90m borrowing at an average interest rate of 3.4% and £46m treasury investments at an average rate of 0.7%.

**Borrowing strategy:** The Council's main objectives when borrowing are to achieve a low but certain cost of finance while retaining flexibility should plans change in future. These objectives are often conflicting, and the Council therefore seeks to strike a balance between cheap short-term loans (currently available at around 0.75%) and long-term fixed rate loans where the future cost is known but higher (currently 2.0 to 3.0%).

Projected levels of the Council's total outstanding debt which comprises borrowing, PFI liabilities, leases are shown below, compared with the capital financing requirement.

Prudential Indicator: Gross Debt and the Capital Financing Requirement in £'000

Debt	31.3.2019	31.3.2020	31.3.2021	31.3.2022	31.3.2023
Dest	actual	forecast	budget	budget	budget
External Debt	1				
Debt at 1 April	86,101	90,304	88,280	84,254	81,225
Expected change in Debt	3,979	-2,248	-4,250	-3,253	-6,756
Other long-term liabilities (OLTL)	224	224	224	224	224
Actual gross debt at 31 March	90,304	88,280	84,254	81,225	74,693
The Capital Financing Requirement	129,821	131,986	156,491	160,514	162,563
Under / (over) borrowing	39,517	43,706	72,237	79,289	87,870

Statutory guidance is that debt should remain below the capital financing requirement, except in the short-term. As can be seen from the table above, the Council expects to comply with this in the medium term.

**Liability benchmark:** To compare the Council's actual borrowing against an alternative strategy, a liability benchmark has been calculated showing the lowest risk level of borrowing. This assumes that cash and investment balances are kept to a minimum level of £10m at each year-end, in line

with MiFid ii requirements. This benchmark is currently £64m and is forecast to rise to £135m over the next four years.

# Borrowing and the Liability Benchmark in £'000

	31.3.2019 actual	31.3.2020 forecast	31.3.2021 budget	31.3.2022 budget	31.3.2023 budget
Outstanding borrowing	129,821	131,986	156,491	160,514	162,563
Liability benchmark	63,652	86,454	129,953	135,042	139,036

The table shows that the Council expects to remain borrowed above its liability benchmark. This is because cash outflows to date have been below the assumptions made when the loans were borrowed.

**Affordable borrowing limit:** The Council is legally obliged to set an affordable borrowing limit (also termed the authorised limit for external debt) each year. In line with statutory guidance, a lower "operational boundary" is also set as a warning level should debt approach the limit.

Prudential Indicators: Authorised limit and operational boundary for external debt in £'000

	2019/20 limit	2020/21 limit	2021/22 limit	2022/23 limit
Authorised limit – total external debt	144,586	169,091	173,114	175,163
Operational boundary – total external debt	137,386	161,891	165,914	167,963

Further details on borrowing are in pages 4 to 7 of the treasury management strategy.

**Investment strategy:** Treasury investments arise from receiving cash before it is paid out again. Investments made for service reasons or for purely financial gain are not generally considered to be part of treasury management.

The Council's policy on treasury investments is to prioritise security and liquidity over yield, which is to focus on minimising risk rather than maximising returns. Cash that is likely to be spent in the near term is invested securely, for example with the government, other local authorities or selected high-quality banks, to minimise the risk of loss. Money that will be held for longer terms is invested more widely, including in bonds, shares and property, to balance the risk of loss against the risk of receiving returns below inflation. Both near-term and longer-term investments may be held in pooled funds, where an external fund manager makes decisions on which particular investments to buy and the Council may request its money back at short notice.

#### Treasury management investments in £'000

	31.3.2019	31.3.2020	31.3.2021	31.3.2022	31.3.2023
	actual	forecast	budget	budget	budget
Near-term investments	39,046	36,426	21,230	20,378	18,822

Longer-term investments	0	9,106	5,308	5,094	4,705
TOTAL	39,046	45,532	26,538	25,472	23,527

Further details on treasury investments are in pages 8 to 13 of the treasury management strategy.

**Governance:** Decisions on treasury management investment and borrowing are made daily and are therefore delegated to the Director of Resources and treasury staff, who must act in line with the treasury management strategy approved by Full Council. Half yearly reports on treasury management activity are presented to the Accounts and Audit committee and then to Full Council. The Accounts and audit committee is responsible for scrutinising treasury management decisions.

# **Investments for Service Purposes**

The Council makes investments to assist local public services, including making loans to and buying shares in local service providers, local small businesses to promote economic growth and the Council's subsidiaries that provide services. In light of the public service objective, the Council is willing to take more risk than with treasury investments, however it still plans for such investments to break even after all costs.

**Governance:** Decisions on service investments are made by the relevant service manager in consultation with the Director of Resources and must meet the criteria and limits laid down in the investment strategy. Most loans and shares are capital expenditure and purchases will therefore also be approved as part of the capital programme.

Further details on service investments are contained within the investment strategy.

# **Commercial Activities**

With central government financial support for local public services declining, the Council will potentially invest in commercial property purely or mainly for financial gain.

The Chartered Institute of Public Finance and Accountancy (CIPFA) define investment property as property held solely to earn rentals or for capital appreciation or both. Returns from property ownership can be both income driven (through the receipt of rent) and by way of appreciation of the underlying asset value (capital growth). The combination of these is a consideration in assessing the attractiveness of a property for acquisition.

With financial return being the main objective, the Council accepts higher risk on commercial investment than with treasury investments. In the context of the Capital Strategy, the council is using capital to invest in property to provide a positive surplus/financial return. The council may fund the purchase of the property by borrowing money, normally from the Public Works Loan Board. The rental income paid by the tenant should exceed the cost of repaying the borrowed money each year. The annual surplus then supports the council's budget position, and enables the council to continue to provide services for local people. Property investment is not without risk as property values can fall as well as rise and changing economic conditions could cause tenants to leave with

properties remaining vacant. In order that commercial investments remain proportionate to the size of the council, these are subject to an overall maximum investment limit of £15m.

**Governance:** Decisions on commercial investments are made by the Deputy Chief Executive/Director of Resources, S151 Officer in line with the criteria and limits approved by Council in the investment strategy. Property and most other commercial investments are also capital expenditure and purchases will therefore also be approved as part of the capital programme.

Further details on commercial investments and limits on their use are contained within the investment strategy.

# **Liabilities**

In addition to debt of £90m detailed above, the Council is committed to making future payments to cover its pension fund deficit (valued at £65.9m 2018/19). It has also set aside a Collection Fund provision of £3.4 m to cover risks of Non Domestic Rates Appeals.

**Governance:** Decisions on incurring new discretional liabilities are taken by business managers in consultation with the Director of Resources. The risk of liabilities crystallising and requiring payment is monitored by the corporate finance team. New liabilities are reported to full Council for approval/notification as appropriate.

Further details on liabilities and guarantees are on pages 89 to 95 of the 2018/19 statement of accounts.

# **Revenue Budget Implications**

Although capital expenditure is not charged directly to the revenue budget, interest payable on loans and MRP are charged to revenue, offset by any investment income receivable. The net annual charge is known as financing costs; this is compared to the net revenue stream i.e. the amount funded from Council Tax, business rates and general government grants.

Prudential Indicator: Proportion of financing costs to net revenue stream in £'000

	2018/19 actual	2019/20 forecast	2020/21 budget	2021/22 budget	2022/23 budget
General Fund					
Financing costs	-120	-25	-56	-32	-4
Proportion of net revenue stream	-0.61%	-0.17%	-0.40%	-0.27%	-0.03%
Financing costs	13,243	12,046	13,760	11,941	17,117
Proportion of net revenue stream	58.74%	53.76%	60.12%	50.14%	69.05%

Further details on the revenue implications of capital expenditure are contained within the 2020/21 revenue budget.

**Sustainability:** Due to the very long-term nature of capital expenditure and financing, the revenue budget implications of expenditure incurred in the next few years will extend for potentially up to 50 years into the future. The Director of Resources is satisfied that the proposed capital programme is prudent, affordable and sustainable.

#### **Knowledge and Skills**

The Council employs professionally qualified and experienced staff in senior positions with responsibility for making capital expenditure, borrowing and investment decisions. For example, the Director of Resources is a qualified accountant with 17 years' experience, the Business Manager – Asset Management is a qualified Quantity Surveyor, Chartered to MRICS level and also has 18 years' experience. The Council pays for junior staff to study towards relevant professional qualifications including CIPFA, ACT (treasury) and actively encourages staff to attend relevant training courses and seminars.

Where Council staff do not have the knowledge and skills required, use is made of external advisers and consultants that are specialists in their field. The Council currently employs Link Asset Services as treasury management advisers. This approach is more cost effective than employing such staff directly, and ensures that the Council has access to knowledge and skills commensurate with its risk appetite.

The Council's policy on the use of temporary agency workers and consultants is available on the Councils Intranet.

#### MANAGING THE CAPITAL PROGRAMME

A key role in the monitoring of the capital programme is undertaken by the Capital Monitoring Group, which meets on a quarterly basis. This Group is attended by responsible officers and the relevant accountant and is chaired by the Business Manager for Financial Services. It is a supportive environment in which problem areas are identified and corrective actions agreed and implemented at an early stage to avoid slippage. Each scheme has a nominated project manager who is responsible for the successful completion of the scheme both to time and on budget.

The Council maintains comprehensive and robust procedures for managing and monitoring its Capital Programme. Ongoing monitoring arrangements for the delivery of the approved programme consist of:

- Project Managers are identified for each scheme who are responsible for monitoring progress, spend and income and producing action plans to respond to variations in pace or cost of delivery;
- The Deputy Chief Executive/Director of Resources and S151 Officer co-ordinates high level monthly reporting and detailed quarterly reporting to the Management Team, Audit & Accounts Committee, and Policy and Finance Committee;
- The quarterly capital monitoring where project managers report on performance outputs on each of their capital projects in progress. Variations and unexpected items are discussed and appropriate action taken; and
- Business Managers are responsible for ensuring that Project Manager monitoring reports are quality assured and challenged, and that corporate implications arising from capital monitoring are brought to the attention of the Corporate Management Team and Policy and Finance Committee.

#### **PROCUREMENT**

The purchase of capital assets should be conducted in accordance with the Contract Procedure Rules, ensuring value for money, legality and sustainability at all times. Contract standing orders and rules governing the disposal or write off of assets are contained in the Constitution which is consistently reviewed.

### **VALUE FOR MONEY**

The Council recognises that effective procurement lies at the heart of delivering value for money and is essential if the Council is to obtain real improvements to quality and service costs. The Council seeks to achieve value for money by applying rigorous procurement standards in the selection of suppliers and contractors to ensure efficiency, economy and effectiveness is received throughout the life of a contract. The significant resources applied to capital expenditure require the adopted principles of value for money to be at the heart of our capital strategy. Specifically we will seek to strengthen the outcome indicators as part of post project reviews.

# **ANNUAL MINIMUM REVENUE PROVISION STATEMENT 2020/21**

The Council is required to pay off an element of the accumulated General Fund capital spend each year (the CFR) through a revenue charge (the minimum revenue provision - MRP), although it is also allowed to undertake additional voluntary payments if required (voluntary revenue provision - VRP).

MHCLG regulations have been issued which require the full Council to approve an MRP Statement in advance of each year. A variety of options are provided to Councils, so long as there is a prudent provision. The Council is recommended to approve the following MRP Statement:

For capital expenditure incurred before 1 April 2016 or which in the future will be Supported Capital Expenditure, the MRP policy will be:

• **Existing practice** - MRP will follow the existing practice outlined in former CLG regulations (option 1);

These options provide for an approximate 4% reduction in the borrowing need (CFR) each year. However as the Council deems it more prudent MRP will be charged on a 2% straight line basis, net of 'Adjustment A'. This ensures that the debt will be repaid within 50 years.

From 1 April 2016 for all unsupported borrowing (including PFI and finance leases) the MRP policy will be either:

• Asset life method — MRP will be based on the estimated life of the assets, in accordance with the regulations (this option must be applied for any expenditure capitalised under a Capitalisation Direction) (option 3);

This option provides for a reduction in the borrowing need over approximately the asset's life.

There is no requirement on the HRA to make a minimum revenue provision but there is a requirement for a charge for depreciation to be made (although there are transitional arrangements in place).

Repayments included in annual PFI or finance leases are applied as MRP.

#### FLEXIBLE USE OF CAPITAL RECEIPTS STRATEGY

# **Introduction and Background**

Following the Spending Review 2015, the Ministry of Housing, Communities and Local Government (MHCLG) recently issued guidance on the flexible use of capital receipts which came into effect from 1 April 2016 to 31 March 2022. The guidance, underpinned by a direction from the Secretary of State for Communities and Local Government, will enable local authorities to capitalise costs incurred on transforming or improving service delivery designed to generate ongoing revenue savings. The guidance also states that each local authority should prepare a Flexible use of Capital Receipts Strategy.

In summary, the key elements of the MHCLG guidance on the flexible use of capital receipts are:

#### Types of qualifying expenditure

- Qualifying expenditure is expenditure on any project that is designed to generate ongoing
  revenue savings in the delivery of public services and/or transform service delivery to reduce
  costs and/or transform service delivery in a way that reduces costs or demand for services in
  future years for any of the public sector delivery partners. Within this definition, it is for
  individual local authorities to decide whether or not a project qualifies for the flexibility.
- Set up and implementation costs of any new processes or arrangements can be classified as
  qualifying expenditure. The ongoing revenue costs of the new processes or arrangements
  cannot be classified as qualifying expenditure. In addition, one off costs, such as banking
  savings against temporary increases in costs/pay cannot be classified as qualifying
  expenditure.

#### Financing of the qualifying expenditure

- i. Up to 100% of capital receipts from property, plant and equipment disposals received from 2020/21 (excluding Right to Buy receipts) can be used to finance qualifying expenditure. Existing capital receipts in hand prior to 2020/21 are not permitted to be used.
- ii. Local authorities may not borrow to finance qualifying expenditure.
- iii. The guidance will apply for 2020/21.

# NEWARK & SHERWOOD DISTRICT COUNCIL CAPITAL PROJECT APPRAISAL FORM

	PORTFOLIO			
	DIRECTORATE			
	BUSINESS MANAGER			
	PROJECT OFFICER			
	PROJECT TITLE			
'				
	1. DESCRIPTION OF P	ROJECT		
	2. <u>DEMONSTRATION</u>	OF NEED (include supp	porting information wit	th this appraisal)
3	a. DETAIL HOW THE	PROJECT MEETS LINKS	TO THE COUNCIL'S KE	EY PRIORITIES
31	DESCRIBE THE IMI	PACT OF THIS PROJECT	ON OTHER COUNCIL	SFRVICES
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Source	2020/21 £	2021/22 £	2022/23 £	2023/24 £
ongoing revenue caccountant).	PLICATIONS (this shosts and ongoing sa			=
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# **PRIORITISATION CRITERIA**

	STAGE 1	Comments	STAGE 2	STAGE 2
	FACTOR		DETAILED PRIORITISATION	WEIGHTING
1	Key Priorities  Scheme must link to at least one of the Council's priorities and be an objective contained within a Service Plan.	If a scheme does not clearly relate to these areas it will not be considered further.	Each scheme to be marked as to how well it fits with the following-  • Prosperity • People • Place • Public Service	35%
2	Evidence of Need  Service Strategy  National Strategy or Guidelines  Statutory Obligation	In some cases local demands are in excess of national guidelines and strategies and this tries to acknowledge that the two must be balanced. This will cover Health and Safety related schemes.	The following factors will receive equal weighting:  Statutory Obligation  National Strategy  Validity of consultation in relation to project. e.g. How specific to this project? Who was consulted, was this comprehensive?  Quality of evidence of need for project .e.g. size of sample base, date of evidence, format of evidence	10%
3	Partnership  Eligibility under existing criteria can be demonstrated.	Show that work has been done to ensure that the obtaining of external finance is realistic. The degree to which the partnership will add value to the project.	The proportion of finance which will be met by third party. The likelihood of receiving support.  Assessment of the value the partner will add to the project.	15%

	STAGE 1	Comments	STAGE 2	STAGE 2
	FACTOR		DETAILED PRIORITISATION	WEIGHTING
4	Outputs and Outcomes			15%
	These have been clearly identified and can be justified from supporting evidence.  Specific comments should be made as to how the scheme represents value for money when compared to other options	This will enable the council to improve the way it reports its work and clearly show what is being achieved. The comments should refer to any performance indicators which the proposal is addressing specifying what the improvement target is.	Assessment then made on what the scheme will achieve.	Assessment of all factors or group of factors
5	Financial			15%
	Capital costs have been based on internal or external professional advice  Revenue implications have been properly developed	Capital costs include both works and land purchase and cover all associated costs.  Try and avoid "guesstimates" which result in schemes requiring increased finance or having to be reduced to meet finance available.	Capital will be based on the quality of work which has been put into estimate. e.g. costed feasibility studies.  Revenue will be based on	Capital marked 1 to 5
			whether the effect is positive, neutral or negative on the revenue budget.	Revenue marked 0 to 10
			Positive effect scores 10	
			Neutral effect scores 3	
			Negative effect scores 0	
6	Risk Assessment			10%
	Identify the level of risk in a project not being able to proceed. For example planning appeals, listed building consent. Over subscription of partnership funds	Try and ensure that not all schemes selected are high risk with the danger that there will be delays in delivery or no-delivery.	The following will all need to be considered:-	
			Technical Issues	
			Financial Uncertainty	
			Partnership uncertainty	
			Planning Issues	
			Legal issues	
			Timescale	